



## *Our Values*

**Commence Technology Partners offers our clients many advantages** over more traditional consulting services. It is our belief that the client is entitled to a first class product at a reasonable rate. We have been saying this since 1980. While we do engage in short-term projects, most of our projects range from 6 months to 2 years, or more. Many of our clients re-engage our services for follow-on projects so we must be doing something right. To insure this philosophy, we offer the following benefits:

- We have the technical expertise to become effective in your organization immediately. We strive to minimize the learning curve and minimize your expenses providing quicker result at less cost.
- Our staff consists of professional, executive consultants focused on building a practice. This improves control, increases effectiveness and insures quality and on-time deliverables for our clients.
- We provide senior level consultants at affordable rates. You can be assured you are working with an executive-level individual that has held senior-level positions with high-technology companies and is imminently qualified to perform to your expectation level. This saves you, the client, money, and provides better control through best practices and proven methodologies.
- We can custom tailor a program for you and apply the appropriate resources almost immediately without the normal costly delays and overhead of permanent employees.
- We offer both strategic and tactical levels of support. We don't just give you a report - we can implement the strategy
- We become a part of your team increasing operational effectiveness.
- Relationships established with key suppliers of next-generation products allow us to utilize new technology such as video conferencing, streaming, multi-media and wireless in our own offices. We spend a great deal of time in Asia and are exposed to leading-edge products before they enter the U.S. market. This insures that you are getting first-hand information based upon practical experience. This reduces our cost to you by minimizing our research time and overhead.
- Our research data bases are on a par with the largest consulting organizations. This allows us to offer industry trend analysis at a fraction of the cost of other consulting companies.
- We can provide consulting services on a project or task oriented basis. This gives you the utmost in flexibility in budgeting and planning.

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**Commence**  
Technology Partners

- By also offering implementation services, Commence can insure the timeliest launch of your program.
- We constantly generating new innovative strategies for our clients through on-going training and "brainstorming" sessions. This results in an increased level of creativity and synergy creating a higher quality and cost-effective product.
- Our rates are more than competitive with other consulting firms.

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